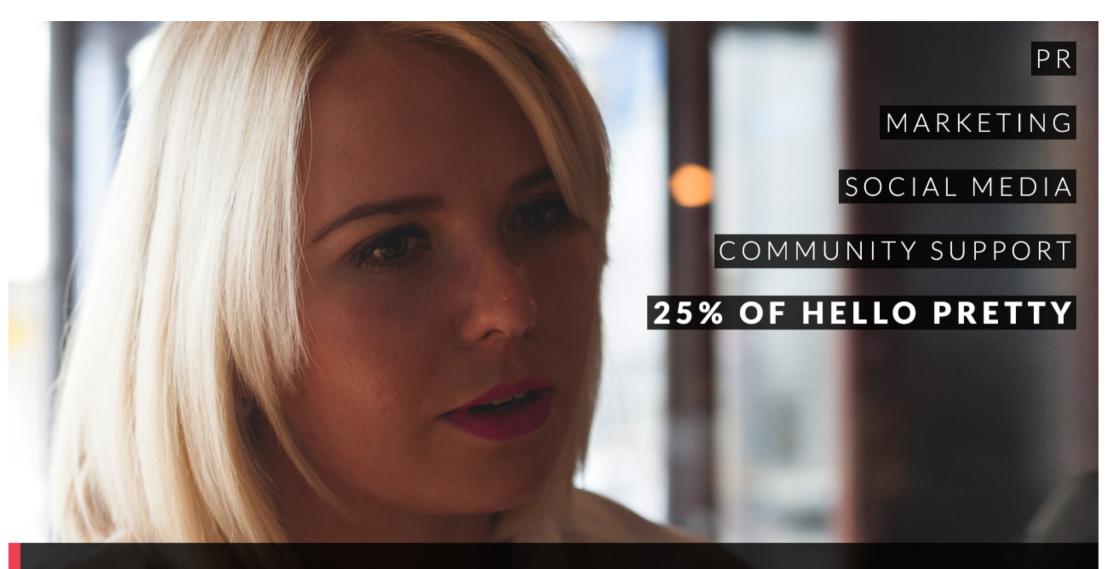


SEXY WEB UNICORN / hellopretty.co.za



LEE GELDENHUYS / jill of all trades



DEATH BY PAPERWORK / it's over





DESIGN ENTREPRENEURS / owning

"wealth is created for society (in the form of jobs) and for the entrepreneur (in the form of profits)."

"Entrepreneurship is the spark that brings the other factors of production into motion."

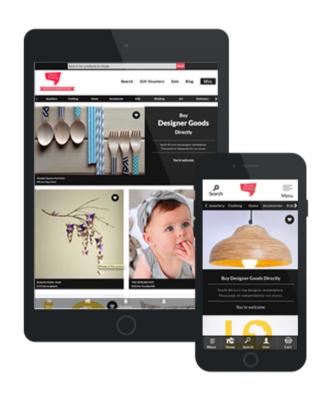
"entrepreneurship is mobilised by the self-efficacy, creative skills & expectations of individuals."

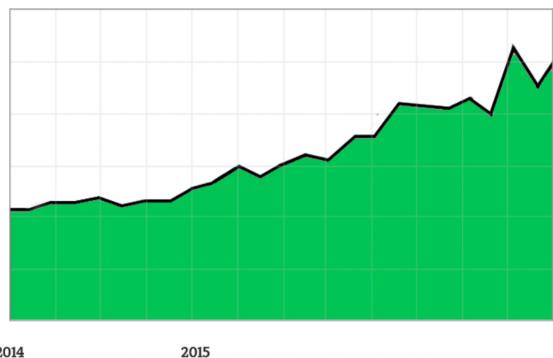
S RUDANSKY-KLOPPERS, 2013.

INTRODUCTION TO BUSINESS MANAGEMENT.

9 EDITION. OXFORD UNIVERSITY PRESS

MOBILE TRAFFIC





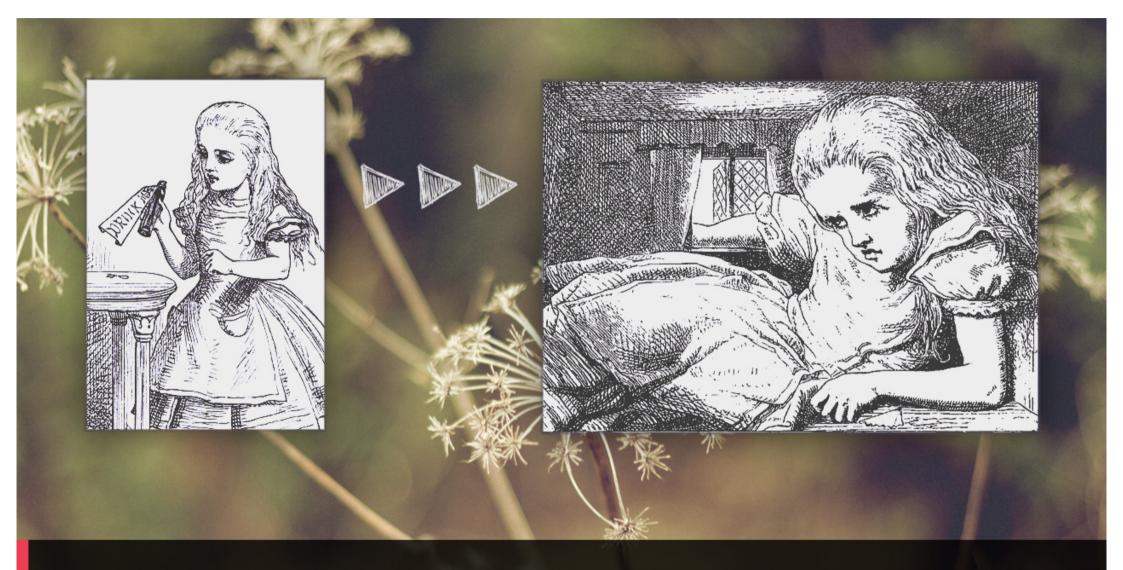
2014 2015 SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP

MOBILE ISN'T COMING / it's here





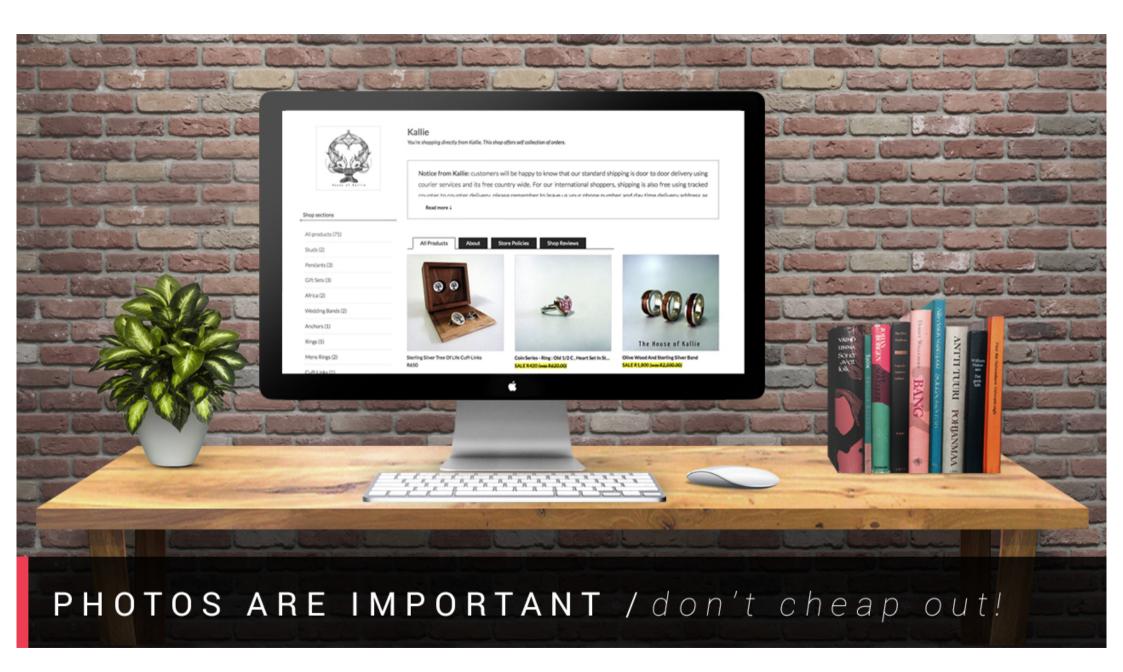
LOGISTICS... / it gets better

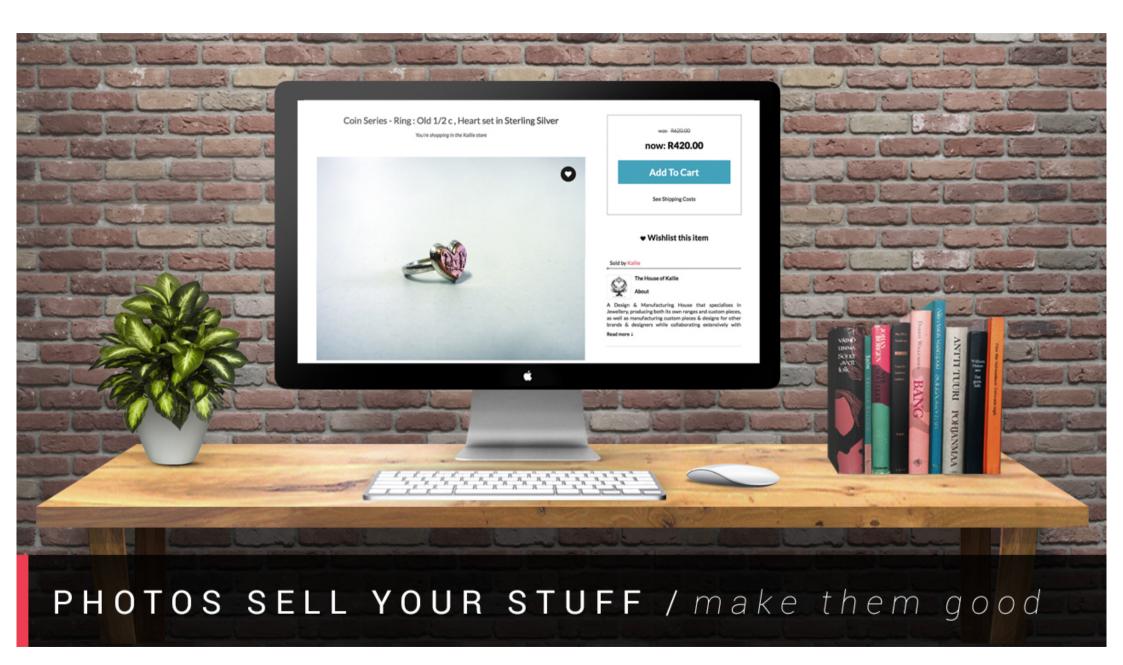


GROWTH / drink me



FIND THE RIGHT PLATFORM / (it's probably us)









specific countries, and to Anywhere else. Locally National & International post and courier services all tier their offerings depending on the size and weight of what you're posting

You'll need this information when trying to decide which option will

- Is what you're posting small, medium, or large?
- How much does it weigh (even an approximate value is helpful?)
- · Is it bulky?
- Can you put it in an envelope, or will you need a box?
- Measure and weigh your products so you have a good idea of what category they'll fall into, and if you can potentially offer free postage, either on individual items, or on purchases of more than one item.



courier as your postage method, and set a rate Africa, as well as allow customers to come any

When it comes to international postage, th. is the most reasonably priced, and far more think, in some instances we've discovered t you're given in SA also works on internatio there is also a super website that you can

Some countries have restrictions on wh country (e.g. Australia has severe restric

What is this "With Another" thing on my products?

Let's say you're selling a bowl...







Your customer pays R150 in total

But what if the customer buys two bowls from you? This happens:



+ R100

R200





850

8100

+ 850



So the customer has to pay

Ok, I get it. But my bowls are smallish. Posting more than one only costs me a little bit extra.

Awesome. So then you'll be wanting to adjust the postage cost for your customers who buy more than one bowl from you. This way your customers are paying a more fair price, aren't turned off by unreasonable postage prices, and are incentivised to buy more things from you.

On Hello Pretty you'll see a With Another option on your product add / edit page.

Issuing a gift voucher specific to your store

want to run a promotion in your store and you're on the Standard plan, you'll have the option to create a gift voucher that will work

to your store page and click the Manage Store to the top right of your store.

the Vouchers option.





or created a voucher before, this is what you'll

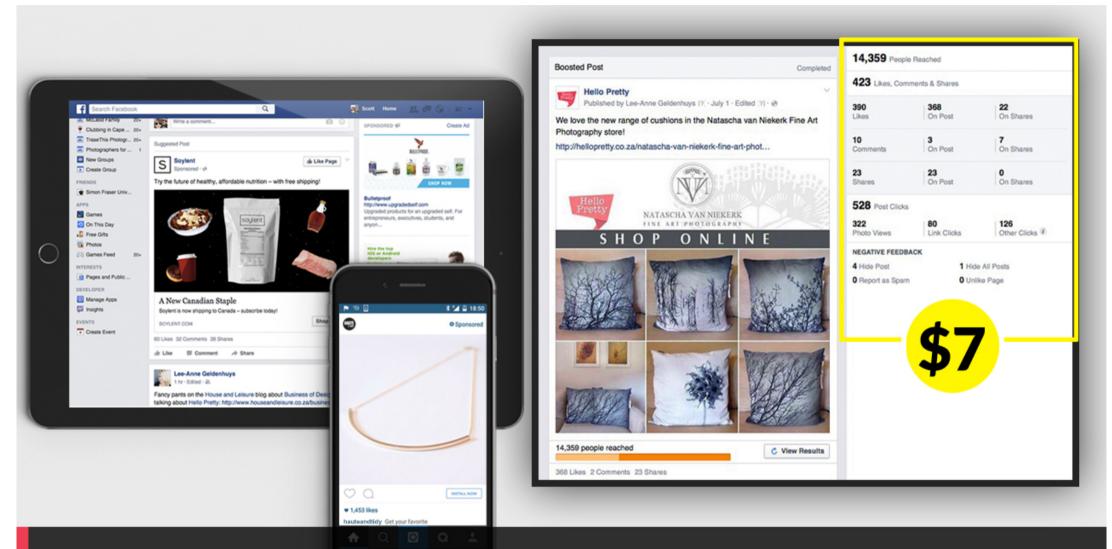
w voucher. A pop-up window will appear.

If you have created vouchers before, you'll have the option to view, edit, or delete those vouchers,

Click Create new youther. A pop-up window-will appear.

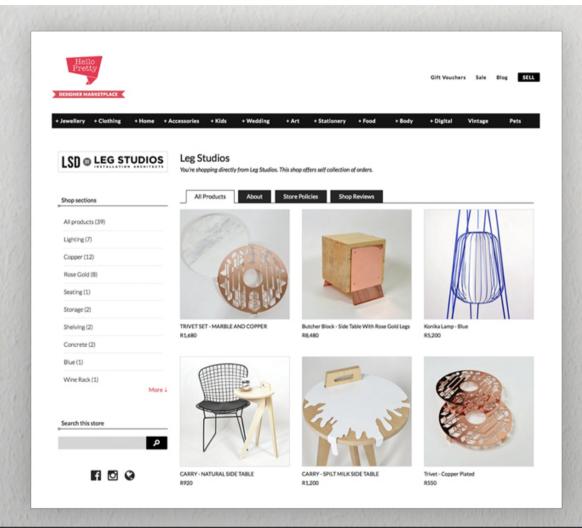
oucher generation form looks

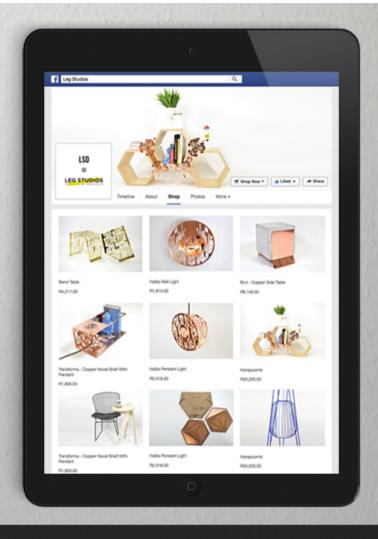
HELP'S AT HAND / don't battle through this alone



SPONSORED POSTS / just do it. trust us.



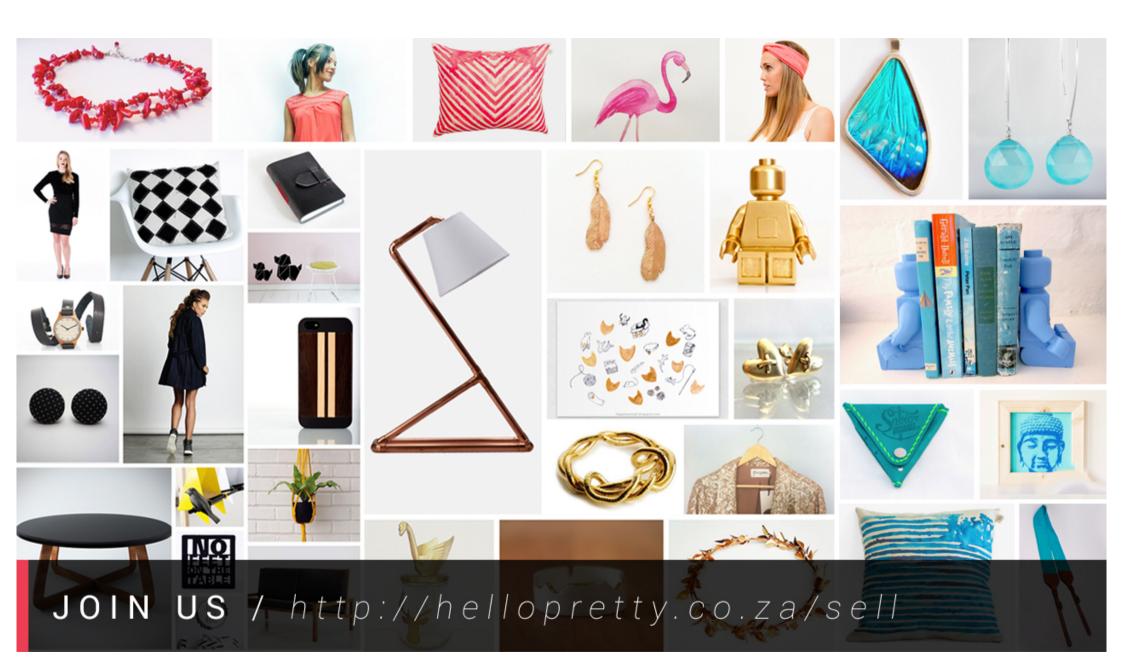




BE FINDABLE / make it easy to buy from you

PERECI

THAT'S RIGHT. WE CURSED. / #sorrynotsorry



MANYTHANKS

to my Hello Pretty team for the help and support,

to the organisers of Business of Design for inviting us here,
and a special thanks to Tracy for her hard work and assistance.

WITH GRATITUDE / friends, team, mentors